

Request for Proposal Notice

for Depository Services by
Salado Independent School District
PO Box 98
601 N. Main St.
Salado, TX 76571

Salado Independent School District is soliciting proposals from banks to serve as a depository to assist with the banking functions for funds of the district.

Introduction

In accordance with the Texas Education Code (TEC), Chapter 45, Subchapter G, School District Depositories, the Board of Trustees of the district will select a depository through soliciting proposals for a depository services contract for a term of two years beginning November 1, 2024, and ending October 31, 2026, or until a successor depository is selected, qualified, and agrees to a depository agreement based on either fees or compensating balances.

The district and the depository may agree to extend this contract for two additional two-year terms in accordance with the TEC, §45.205. This section requires that the contract and any extension of this contract coincide with the district's fiscal year. If the district changes its fiscal year, the term of the contract may be shortened or extended no more than one year by mutual agreement to coincide, provided that this contract remains in effect until its successor is selected and has been qualified. If the parties cannot agree, the district has the option to change the term of this contract.

The legal provisions providing for naming a depository of the district are set forth in the TEC, Subchapter G, School District Depositories, §§45.201 through 45.209. Investments by the district are governed by the Texas Government Code (TGC), Chapter 2256, Public Funds Investment. Securities pledged as collateral to secure district deposits are governed by the TGC, Chapter 2257, Collateral for Public Funds.

Bank Questions

There will not be a preproposal conference. Questions regarding this proposal request, or the services requested, will be accepted in written or email form only, at the address above on or by email to Kelli Rhiddlehoover Kelli.Rhiddlehoover@Saladoisd.org and Ted Smith Ted.Smith@Saladoisd.org before 10:00 am on September 4, 2024. Responses to all material questions submitted will be communicated in by email to all known interested banks by 10:00 am CST on September 6, 2024.

Proposal Submission

The proposal is posted on our website at <https://www.saladoisd.org/Page/558> as RFP Depository Services. To be eligible for consideration under this request, the bank must submit three complete paper copies of each proposal by 2:00 CST on October 2, 2024 to the address below. The district will not accept proposals received after that time. Late submissions to the district address will be returned unopened.

The proposal must be submitted in a sealed envelope or packet marked "Depository Services." An accompanying transmittal letter must be signed by a person authorized to bind the institution,

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state that the proposal is valid for 180 days from the submission date, and give full contact information regarding the proposal.

The proposals must be delivered by US mail, express mail, or in person to:

Salado ISD
Business Office
601 N. Main St.
Salado, TX 76571

All questions in the attached uniform proposal blank should be answered and provided to the district as the bank's proposal.

The bank must attach a cashier's check in the sum of \$1000 payable to the district. If any portion of this contract is awarded to the bank, the check will be returned to the bank. If the bank fails to execute the contract in a reasonable time, the district will cash the check as liquidated damages. If the proposal is not accepted, the check will be returned to the bank immediately after the contract award.

The district is also providing this proposal request electronically. The fee schedule, Attachment A, is in Excel format. The bank must submit the proposal in both paper and electronic form.

Evaluation Process

The district will use the following criteria to evaluate the proposal and award the contract:

- 25 % - Ability of the bank to provide the necessary services and perform the duties as depository. Experience in providing depository services to similar accounts (strength of project team)
- 30% - Cost of services (charges for keeping district accounts, records, and reports and for furnishing checks)
- xx % - Additional services offered (purchasing card, payroll card, lease rate, other)
- xx % - Funds availability schedule
- xx % - Automated services offered
- xx % - Ability of the bank to provide the necessary services and perform the duties as depository. Experience in providing depository services to similar accounts (strength of project team)
- xx % - Collateralization policy and type of third-party institution holding collateral
- xx % - Fraud prevention and notification policy
- 30 % - Interest rates offered on time deposits
- 15% - Any other matter that, in the judgment of the District, would be in the best interest of the District.

The district reserves the right to reject any or all proposals and to accept the proposal the district considers most advantageous. If any portion or provision of this proposal and any contract between the depository and district entered into is invalid, the remainder, at the option of the district, must remain in full force and effect and not be affected. Acceptance of a proposal will be based on the total package of services offered by the bank.

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Legislative Change

Changes in the law that may be enacted by the Texas Legislature, in session, could alter the scope of requirements as stated in this document. The proposal should conform to all statutes in effect at the time of proposal opening.

Schedule for Selection Process

The district will make every effort to adhere to the following schedule:

08/05/2024	Release of Request for Proposal (RFP)
09/04/2024	Deadline for questions concerning the RFP or services requested
09/06/2024	Responses given to any questions provided to all known interested banks
10/02/2024	Deadline for proposal submission
10/21/2024	District Board award of contract
11/01/2024	Contract commencement

Other Requirements

The following requirements must be met:

1. The bank selected as the depository will notify the district in writing within 10 days of any changes in federal or state regulations or laws that would affect the depository agreement.
2. The depository's records relating to the district's accounts must be open to review by the district, its independent auditors, and the Texas Education Agency.
3. The district reserves the right to pay for depository services by targeted balances or by fees.
4. The district reserves the right to exclude direct payroll deposit service from the depository contract if the bank does not offer direct payroll deposit service.

District Rights

The district reserves the right to:

- waive any defect, irregularity, or informality in the proposal or proposal procedures;
- reject any and all proposals;
- accept any proposal or portion thereof most advantageous to the district;
- request additional information or require a meeting with bank representatives for clarification;
- cancel, revise, or reissue this request for proposal or any portions of it,
- negotiate any conditions;
- retain all other provisions even if any provision of the proposal is determined invalid;
- modify deadlines; and
- select any proposal considered to be in its best interest as determined by the district.

Attachment B
District's Current Account Structure

The District presently maintains accounts as listed below. The District reserves the right to open additional accounts or to close accounts during the course of the depository contract.

<u>Type of Account</u>	<u>Number of Accounts</u>	<u>Interest Bearing/ Non-Interest Bearing</u>
General Operating	1	IB checking
Student Activity	1	IB checking
Interest & Sinking	1	IB checking
Construction	2	IB checking
Workers Compensation	1	IB checking
Scholarships	2	IB checking